



ELUGSwe Jönköping University

April 2018

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About Ex Libris

Ex Libris Today

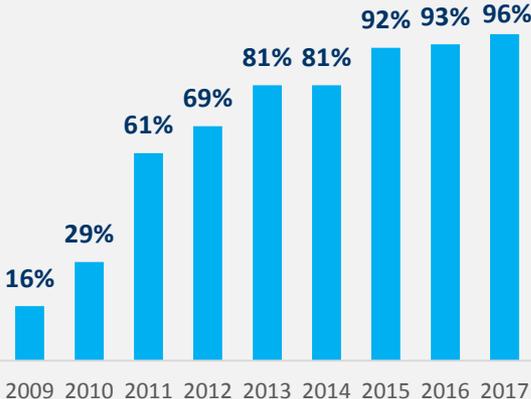
REVENUE

\$174M+

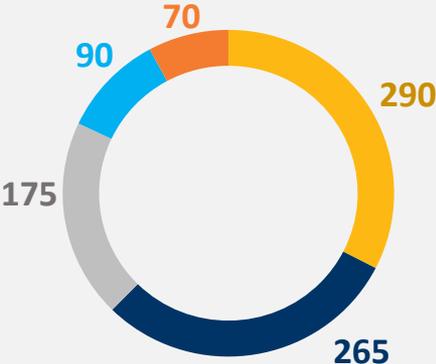
EMPLOYEES

 890

CLOUD % OF NEW SALES



EMPLOYEES BY FUNCTION



- Global Operations
- R&D
- Global PS
- Sales & Marketing
- G&A

CUSTOMERS

 **7000+**
86 of world's top 100 universities

90 countries
92% customer satisfaction

Expanding our Reach: Serving key Academic Stakeholders

Students

Easy access to academic resources



Librarians

Services to academic end-users, strengthening library's strategic role

Researchers

Management of research data and support for research activities

Academics

Reading list creation, insight into learning effectiveness

ADDRESSING YOUR NEEDS, SHAPING ~~LIBRARIES'~~ HIGHER ED'S FUTURE



Unified library management and discovery

Libraries at the heart of teaching, learning, and research

Leading EdTech Solutions

Primo Alma
Summon Rosetta

Leganto Esploro
campusM



Cloud-based, unified library services platform

Solutions for extending the library's reach and impact

Solutions for other HE stakeholders

A Rich Solution Offering

Teaching & Learning

Discovery

Research services

Leganto



SFX

Primo

Summon



RefWorks

Esploro



90+

1,200+

1,200+

2,400+

950+

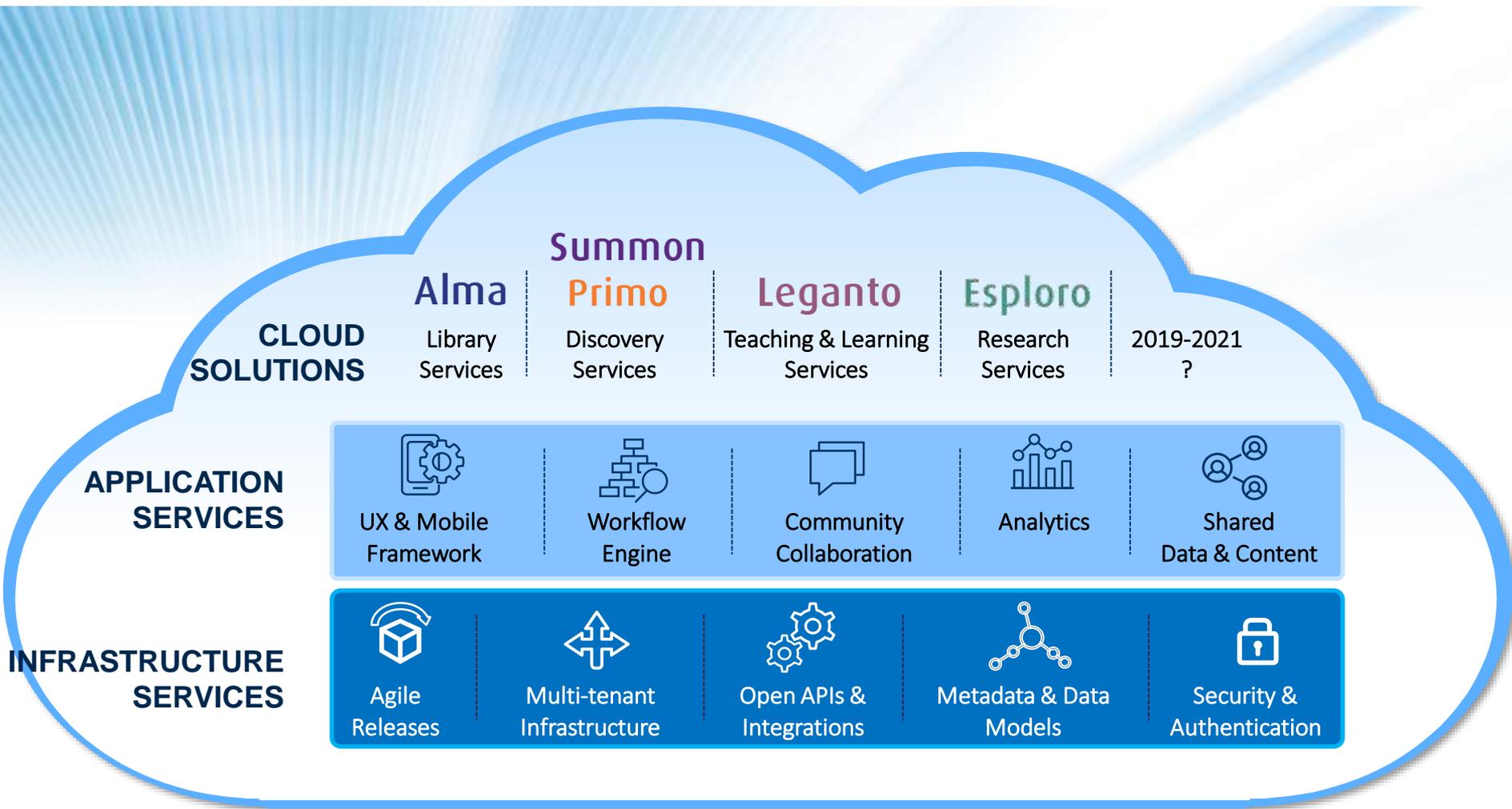
1,000+

5

300+

← Number of institutions per product →

Ex Libris Cloud Platform – Fastest Path to New Solutions



About New Customers



Who is using Alma



Customer developments in Scandinavia

Riksdagsbiblioteket – Alma/Primo

Umeå universitet – Alma /Primo

Linneuniversitetet – Leganto

Norway:

Leganto ramavtal

Customer base

4,700 Existing Customers not on Alma

820

550

980

320

580

550

350

540

Aleph

Voyager

Summon

Primo

360
Link

360
Services

SFX

Other

1,370 institutions
with Aleph or Voyager

1,300 institutions
with only Summon
or Primo

1,130 institutions with
only 360 products

350 institutions
with only
SFX

540 institutions
with other
products

About New Ex Libris News/Initiatives/Collaborations



2017 => New initiative

Pre investigation Alma as platform for research with intention to bring new product into market.

Esploro

About Ex Libris Products



2017 Highlights

Primo

- 20+ Primo VE institutions
- 350+ new UI institutions
- 380M+ new discovery records

Summon

- Strong product execution
- 550+ enhancements
- Improved customer satisfaction

Esploro

- 5 Development partners
- Scoping & development started
- Experienced team in place

Leganto

- 90+ Leganto customers
- 190K+ Leganto users
- Learning affordability features



RefWorks

- New R&D team in Ann Arbor
- Growing user transition to New RefWorks



- New content team
- New editorial tool
- \$53B+ in funding opportunities

Taking Alma to the next level: 2018 – 2019 Roadmap

Alma's Roadmap Themes

User eXperience

eXtending addressable regions

maXimize Value

Metadata & Res. Mng.

- Enhance Staff Search
- BIBFRAME
- Enhanced Holdings Management

Acquisitions

- Evidence Based Selection
- Pricing and Availability
- Enhanced E-resource acquisitions

Resource Sharing

- Support emerging standards
- Community level configurations

Fulfillment

- New Booking Services
- New Recall Options

APIs and Open Platform

- Discovery APIs
- PATCH APIs
- ResourceSynch

Analytics

- Digital Inventory
- Comparative
- Actionable

Localization

- National catalogs
- National ILL

Digital Resources

- Competition displacement
- Support platform products (Leganto, Esploro)

Alma

Monthly releases:

- Yearly planning - always on time
 - Early Access (2 weeks) to release on sandbox
 - Sneak pre-view next release
-
- More than 60 releases since launch
 - Average of 50 features per month
 - User/customer wishes impact



Tightly integrating resource management and discovery to enable libraries to boost productivity, enhance the user experience, and shift focus to strategic services

Current State of Library Service Platforms and Discovery Systems

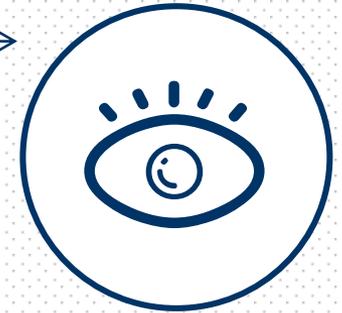


**Library Service
Platforms**



Challenges:

- Removing duplicated workflows
- Integrating data
- Leveraging insight across systems
- Reducing implementation efforts
- Ensuring ongoing compatibility



**Discovery
Systems**

Impact on



**Library
productivity**



**Patron
services**



**Time
to value**



**Total cost of
ownership**

Alma & Primo – Key Benefits



Unified back office management

- Single admin interface
- Task-oriented workflows
- Seamless publishing
- Shared infrastructure



Advanced patron services

- Integrated, consistent services
- Optimized resource delivery
- Faster deployment



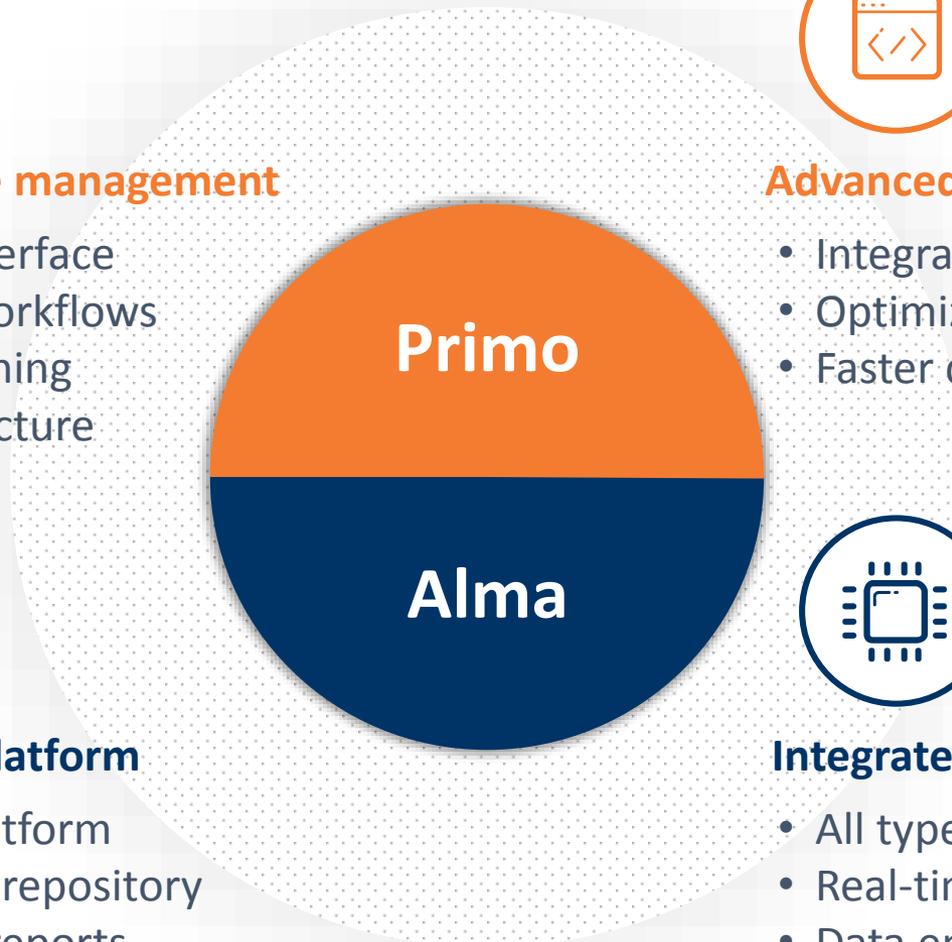
Shared analytics platform

- OBI analytics platform
- Single, rich data repository
- Out-of-the-box reports

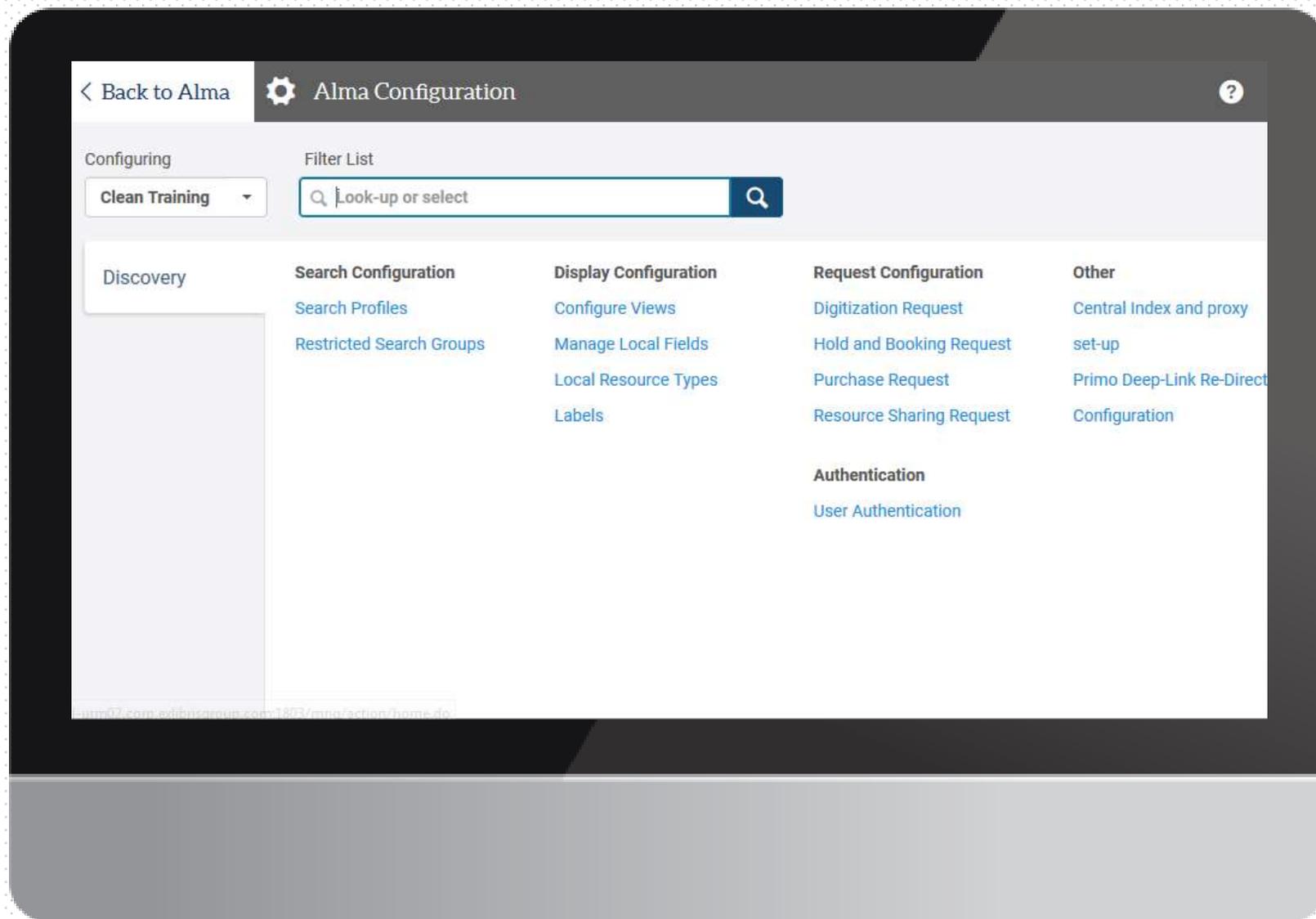


Integrated data management

- All types of resources
- Real-time discovery
- Data enrichment
- Support for new standards



Integrated Configuration and Administration



Primo VE

- A new **FAQ** was published, answering popular questions coming from existing Primo-Alma customers in regards to what moving to Primo VE will entail. See the ***Frequently Asked Questions from Existing Primo Customers*** under:

[Knowledge Center > Primo > Product Documentation > Primo VE](#)

Aleph 21/22/23/24

Aleph 21: No more SP

Aleph 22: Current Nov 2017 (next: May 2018)

Aleph 23: Current April 2018 (next: Aug 2018)
(ARC 4.0 with Aleph 23)

Minor releases 23.3/Dec 2018 and 23.47Dec 2019

.. Aleph 24 December 2020

http://knowledge.exlibrisgroup.com/Aleph/Knowledge_Articles/Aleph_Service_Pack_and_Release_Schedule

SFX

2017 highlights

- New interfaces (E-journal search, CitationLinker, Ebook search)
- Enhanced Statistics and KB localization tools
- OA indications and peer review filter for E-journal search

2018 roadmap highlights

- Continued focus on e-resource management
- Addition of more AutoUpdate processes per NISO recommendations
- Enhanced language support incl. multi-language support for public names in the KB



2017 highlights

- UX improvements (OA-DOI integration, IEDL matching, accessibility, translations)
- HTTPS support
- New monitoring through Ex Libris Hub

2018 roadmap

- Enhancements to Client Center (search by database and provider code, search filters, add eBooks to Overlap Analysis)
- Linker (target linking syntax) improvements

Summon Roadmap 2018



Library Empowerment

- Increased frequency of catalog updates
- Ability to configure Topic Explorer and prioritize presentation order
- Option to force Summon over HTTPS



User Experience

- Search history (session based)
- Ability to customized Advanced Search fields*
- Allow library to set whether electronic or print item displays first*
- Add results beyond your library's collection should not appear when results are refined to library catalog*



Exploration Services & Relevance

- Citation trail
- Journal Search improvements
- Topic Explorer improvements
- Linked Data



Openness

- API documentation and blog posts
- Open Access facet reporting

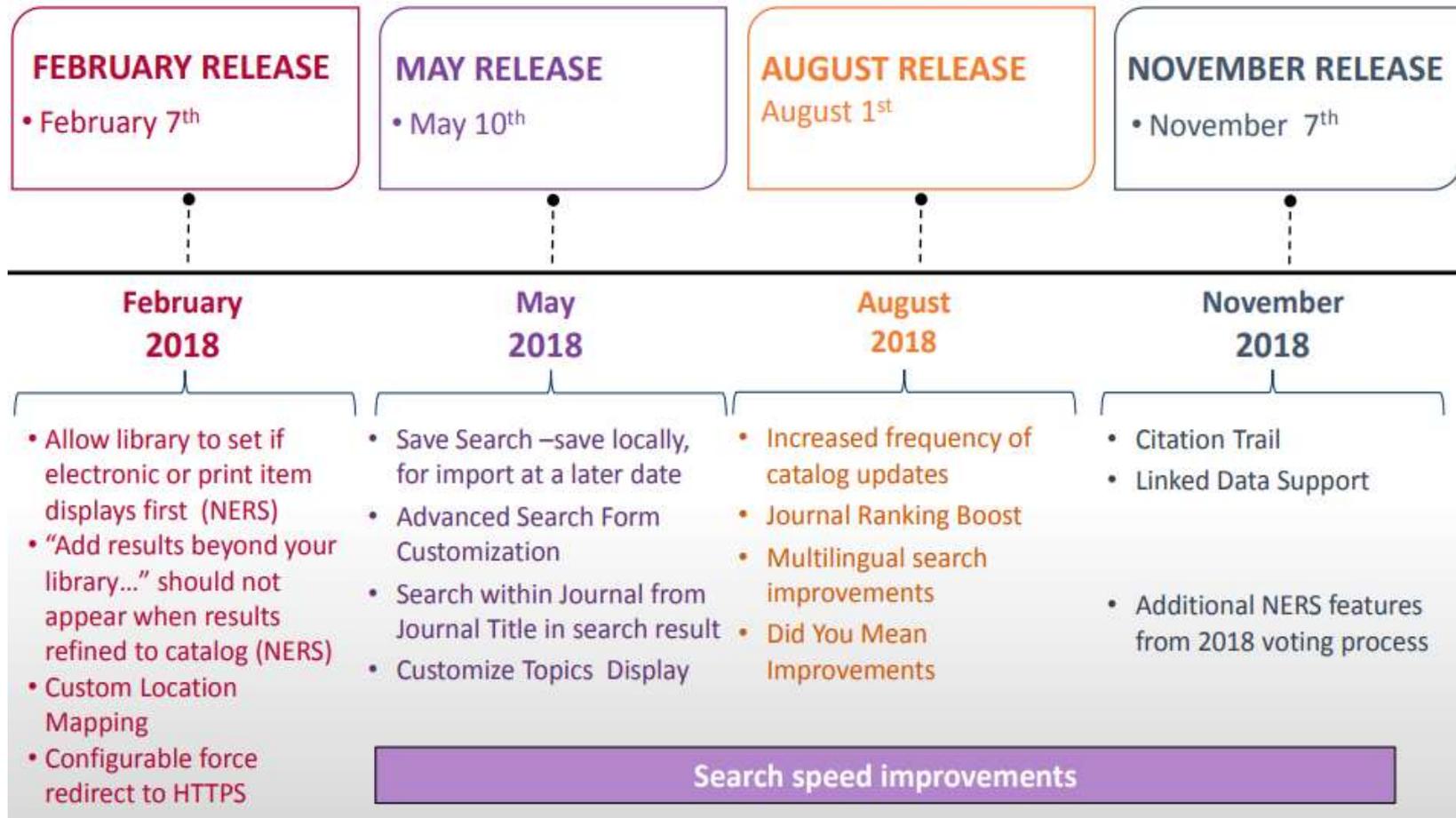


Analytics & Reporting

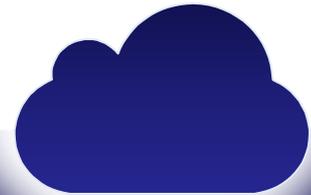
- Click tracking
- Additional Documentation for OBI

* Features from the IGeLU/ELUNA New Enhancement Requests System

Summon 2018 Release Plan



About Cloud Services



Alma

Artificial Intelligence

LET ALMA WORK FOR YOU



SMART ANALYSIS



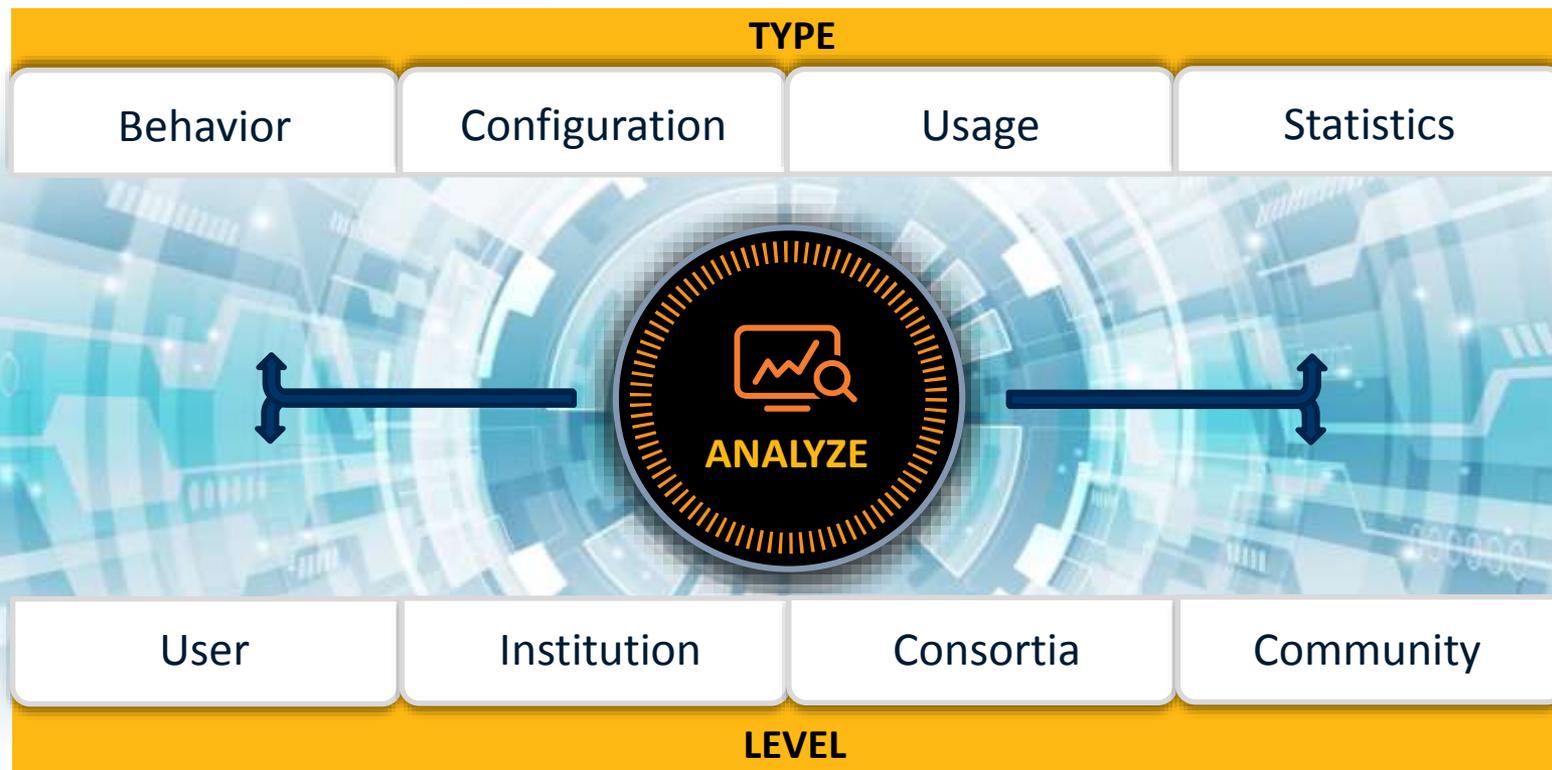
INTELLIGENT
RECOMMENDATIONS



WISE
COLLABORATIVE
ACTIONS

ExLibris

More institutions = more data: Let's analyze it!



Big Data Analytics

From Recommendations to Smart Actions



Adaptive recommendations

CONFIGURATION RECOMMENDATIONS

"I recommend that you create a SUSHI account based on recent link resolving services to an existing SUSHI supported platform"

RESOURCE MANAGEMENT RECOMMENDATIONS

"I recommend that you move these items from remote storage to the open stacks"



FULFILLMENT RECOMMENDATIONS

"We see that a faculty member has requested a book. She can get it faster via resource sharing. Would you like to go ahead...?"

ACQUISITION RECOMMENDATIONS

"Would you like to form a buying club with other members of the Alma community?"

New use case (Push oriented)

The screenshot displays the Ex Libris Alma Admin interface. At the top, the navigation bar includes 'Acquisitions', 'Resources', 'Fulfillment', 'Admin', and 'Analytics'. The main content area is divided into several sections: 'Welcome, Implementor, Ex Libris' with the date 'Wednesday, August 2, 2017'; 'Recent Pages' with links to 'Find and Manage Users', 'Vendors', and 'Copyright License List'; 'Organization Calendar' for 'Law Library' showing a weekly view; 'New UI Usage' showing 'Active Users' at 72% with a bar chart and details for new and old UI usage; 'Tasks' with a list of items like 'Purchase Requests', 'Borrowing Requests', etc.; and 'Scheduled Jobs Status' with a list of jobs and their statuses.

An 'AI Recommendations' overlay is positioned on the right side of the screen, containing three recommendation cards:

- Card 1:** Icon of a gear. Text: "Your resource sharing rota needs load balancing. Configure now?". Buttons: "Yes" (disabled), "No" (active).
- Card 2:** Icon of a shopping cart. Text: "High patron demand for 8 titles. Review & purchase?". Buttons: "Yes" (disabled), "No" (active).
- Card 3:** Icon of a bookshelf. Text: "Based on usage patterns, you should move 46 titles from closed stacks to open shelves. Review?". Buttons: "Yes" (disabled), "No" (active).

At the bottom right of the overlay, there is a link: [See all recommendations >](#)

Use case – configuration recommendation (SUSHI report)

1

A **User** is uploading a **COUNTER** report

2

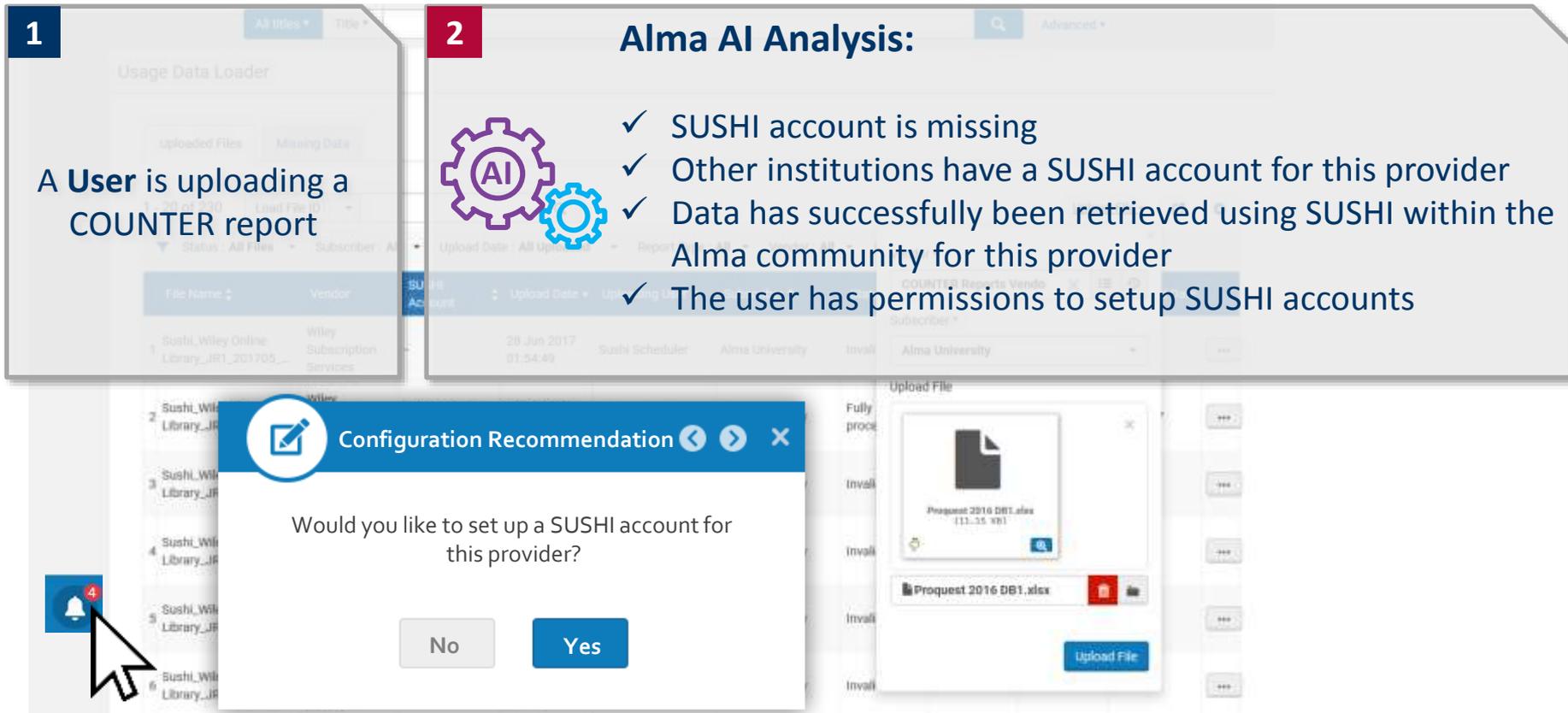
Alma AI Analysis:

- ✓ SUSHI account is missing
- ✓ Other institutions have a SUSHI account for this provider
- ✓ Data has successfully been retrieved using SUSHI within the Alma community for this provider
- ✓ The user has permissions to setup SUSHI accounts

Configuration Recommendation

Would you like to set up a SUSHI account for this provider?

No Yes



The image shows a composite of screenshots from the Alma AI Analysis interface. On the left, a 'Usage Data Loader' window shows a table of uploaded files. In the center, a 'Configuration Recommendation' dialog box asks if the user wants to set up a SUSHI account for a provider. On the right, an 'Upload File' window shows a file named 'Proquest 2016 DB1.xlsx' being uploaded. A notification bell icon with a red '4' is visible in the bottom left corner.



THANK YOU

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